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# The Soy Connection: How Biodiesel Policies Shape Derivatives Markets

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# 1 – Background and Motivation

2 – Objectives

3 – Methodology and Data

4 – Results



# Background and Motivation

- Global energy transition  $\Rightarrow$  vegetable oils for biofuel production.
- Brazil's role:
  - Longstanding ethanol program.
  - Recently, also a key player in the global biodiesel market (12% in 2023)



Policy-driven expansion  $\Rightarrow$  **Rapid growth** of biodiesel  $\rightarrow$  significant ripple effects on **soybean markets** and beyond

**2004:** National Program for Biodiesel Production and Use (PNPB)

**2017:** National Biofuels Policy (RenovaBio)

**2024:** Future Fuel Law (Law No. 14,993)



Blending mandates + incentives



# Background and Motivation

Biodiesel production has been growing fast, with soybean oil as its main feedstock

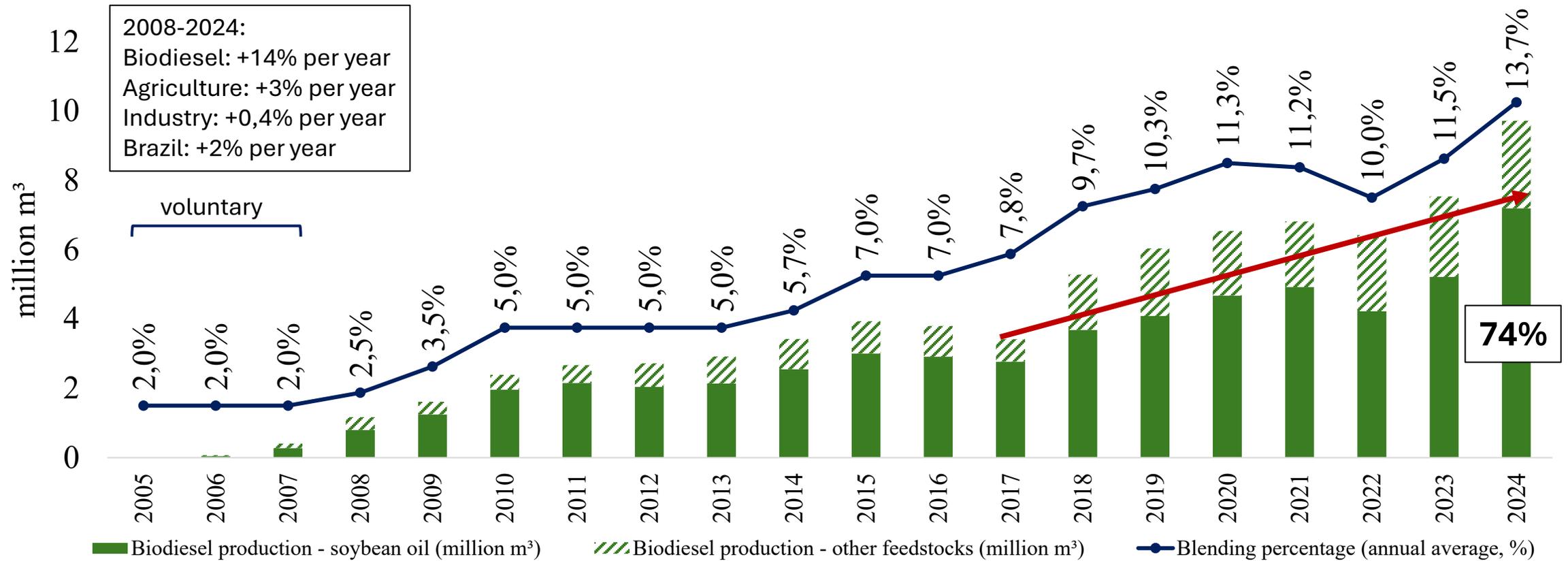


Figure - Evolution of Biodiesel Production from Soybean Oil and Other Feedstocks (million m³) and the Annual Blending Mandate in Brazil (%), 2005–2024

Source: Compiled by the authors based on data from ANP and Abiove.



# Background and Motivation

The expansion of soybean oil use for biodiesel was the main driver of oil production growth.

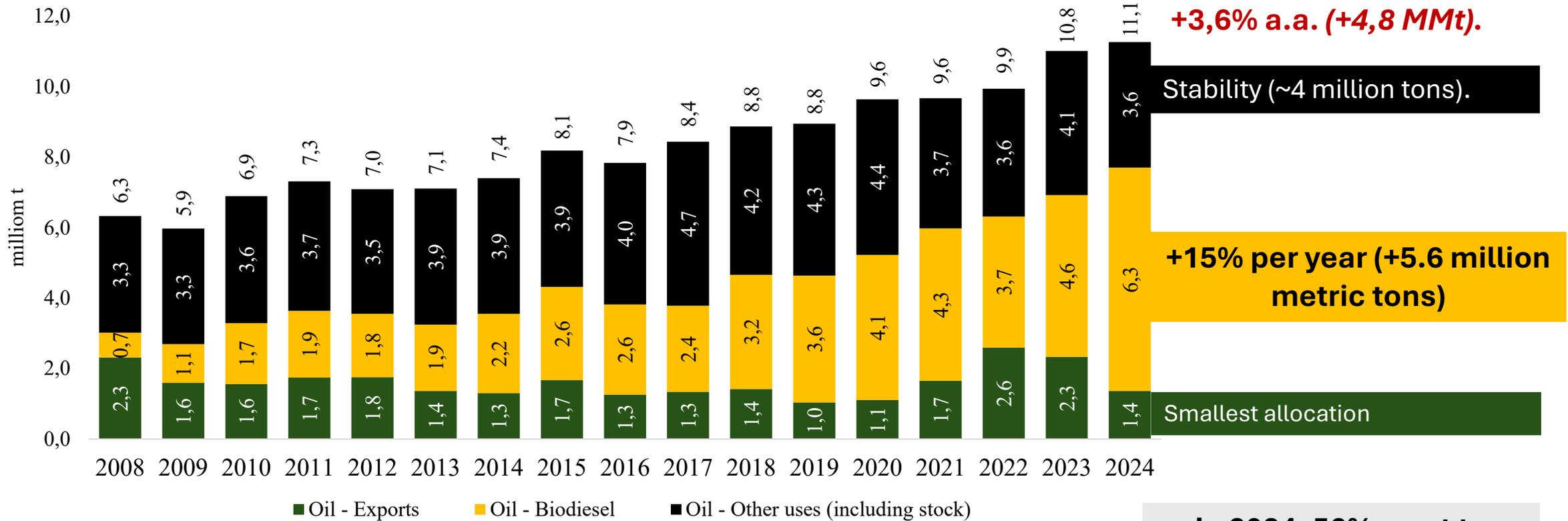


Figure - Evolution of Soybean Oil Production and Its Allocation to Biodiesel, Exports, and Other Uses (Food Industry and Stocks), 2008–2024

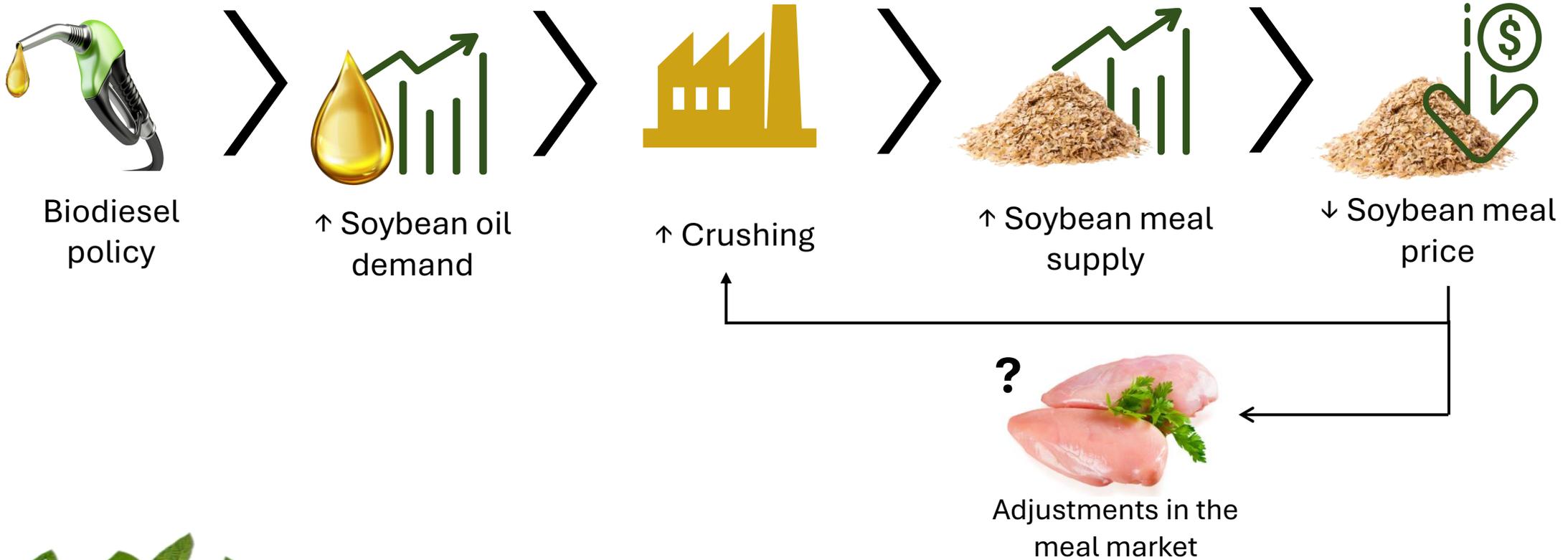
Source: Compiled by the authors based on data from Abiove.

**In 2024: 56% went to biodiesel.**



# Background and Motivation

Ripple effects depend on a feature of soybeans: co-production of oil and meal with low oil content ( $\approx 18-19\%$ ).



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# Objectives

To examine

- i) How crushing volumes respond to key drivers? Falling soybean meal prices reduce crushing and limit biodiesel expansion?
- ii) How the meal market responds?



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2 – Objectives

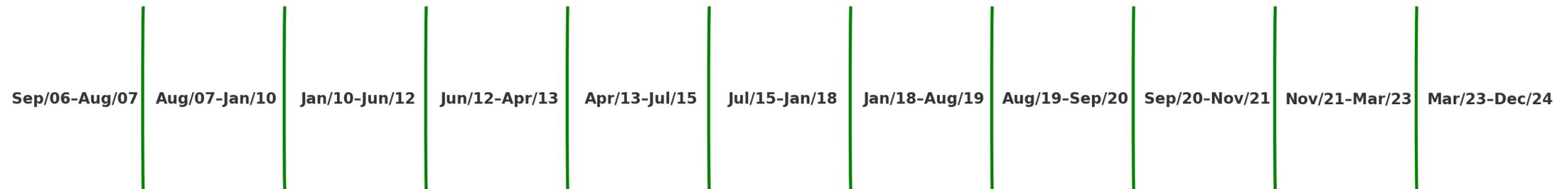
**3 – Methodology and Data**

4 – Results



# Methodology and Data

- *A theoretical model of soybean crushing was developed (not discussed in this presentation).*
- *Empirical time series analysis:*
  - TVP-VAR: relationships between variables may evolve over time.
  - IRFs are presented by sub-periods, based on structural breaks identified using the Bai-Perron multiple break test.



| Variable     | Description (monthly data)   |
|--------------|--|
| <b>pg</b>    | Soybean grain domestic price   |
| <b>pf</b>    | Soybean meal domestic price  |
| <b>po</b>    | Soybean oil domestic price   |
| <b>cf</b>    | Domestic consumption of soybean meal (beginning stock + production + imports – exports – ending stock)               |
| <b>co</b>    | Domestic consumption of soybean oil (beginning stock + production + imports – exports – ending stock) of soybean oil |
| <b>procs</b> | Soybean crushing (processing)  |
| <b>expf</b>  | Soybean meal exports   |
| <b>expg</b>  | Soybean grain exports  |
| <b>est</b>   | Soybean stock levels   |

- Seasonal adjustment was applied when necessary;
- The variables were transformed into first logarithmic differences.



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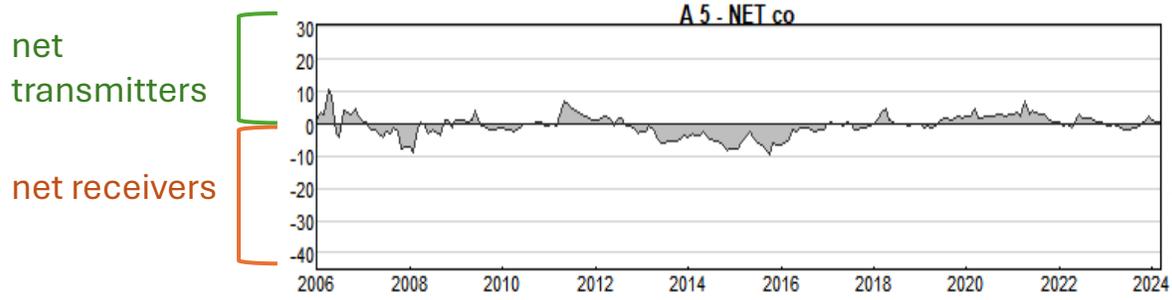
**4 – Results**



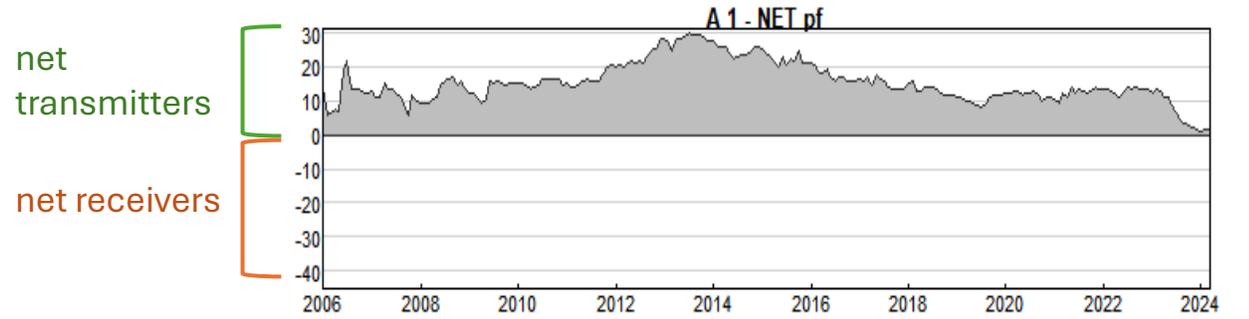
# Results

## Net connectedness analysis

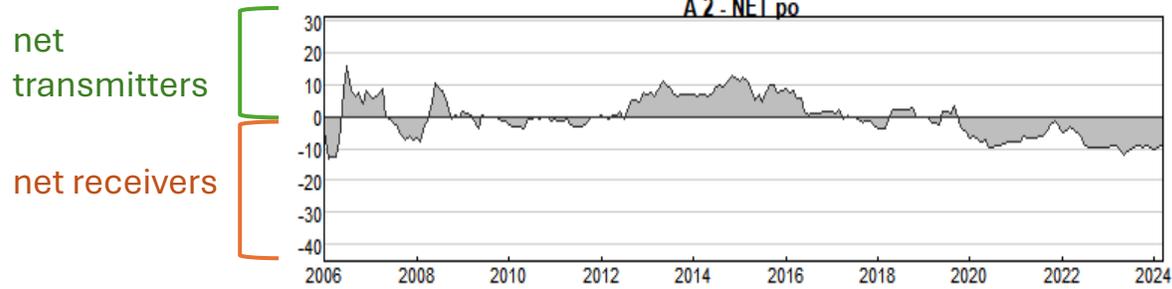
### Domestic oil consumption



### Domestic meal price



### Domestic oil price



The **soybean meal price** is a major source of shocks, but its influence has been declining over time.



**Domestic oil consumption**, which used to respond to prices, has increasingly taken the lead in driving the soybean and biodiesel chains.



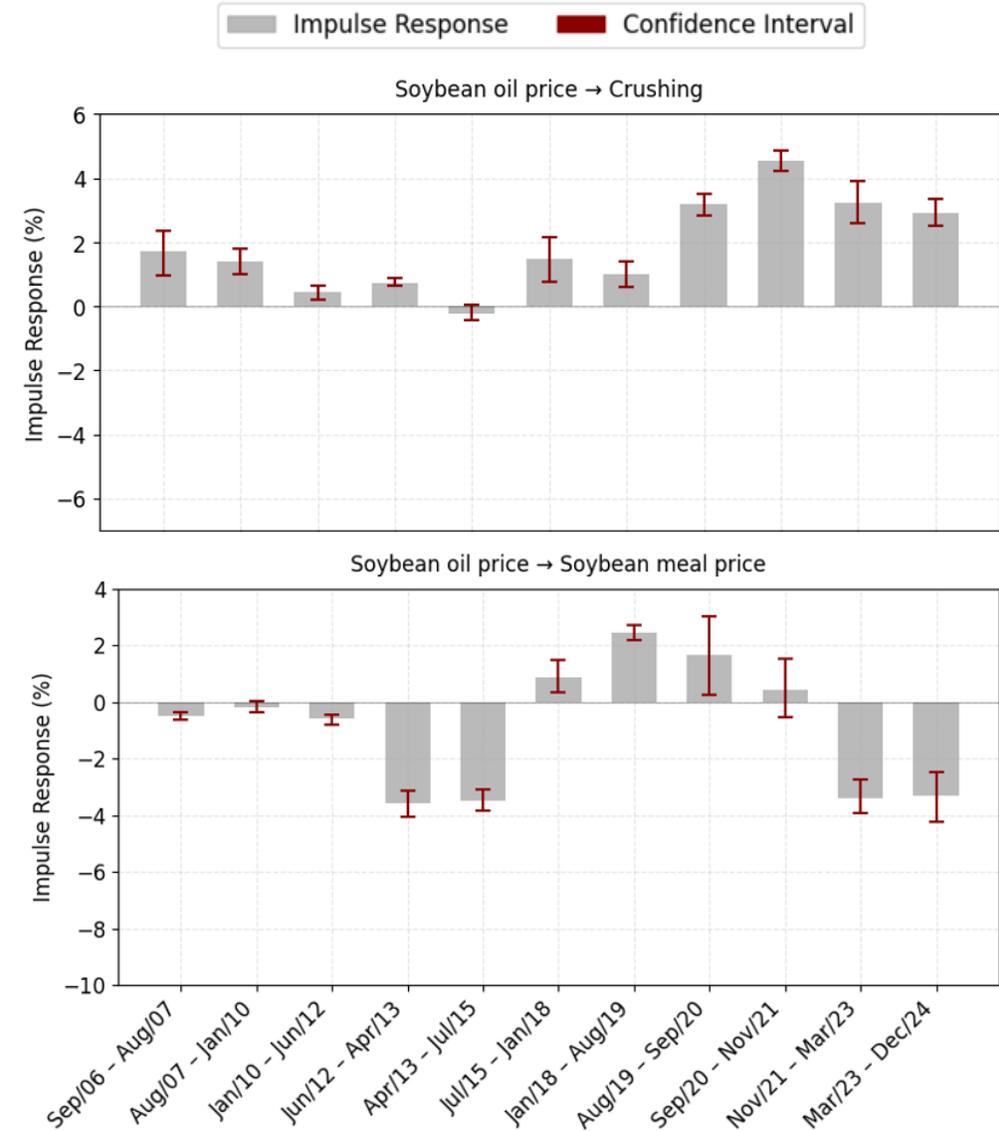
## Results

Can a drop in soybean meal prices limit crushing and the expansion of the biodiesel industry?

[i]  $\uparrow$  Oil price  $\rightarrow$   $\uparrow$  Crushing

*(even with the usual negative effect from meal price decline)*

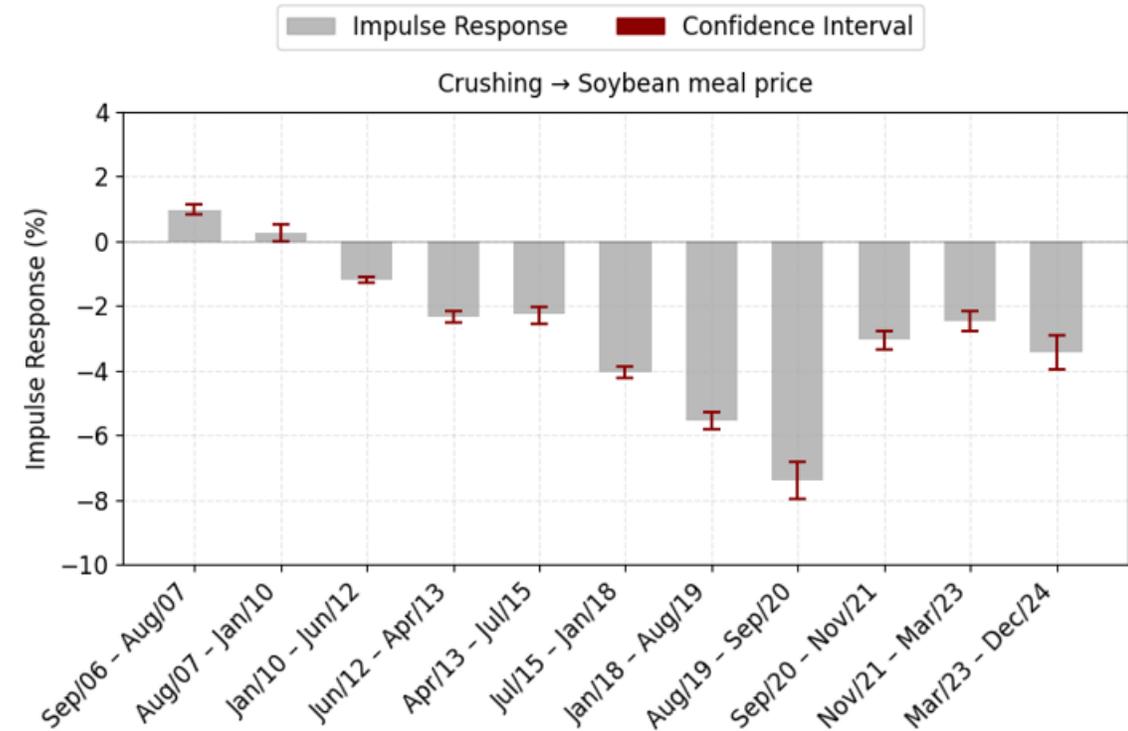
**BUT:** the sharper the  $\downarrow$  in meal prices, the more moderated the crushing response tends to be.



## How much do meal prices fall?

[ii]  $\uparrow$  Crushing  $\rightarrow$   $\downarrow$  Meal price

**BUT:** Response varies over time.



>>>> Potential to reduce livestock production costs.



# Results

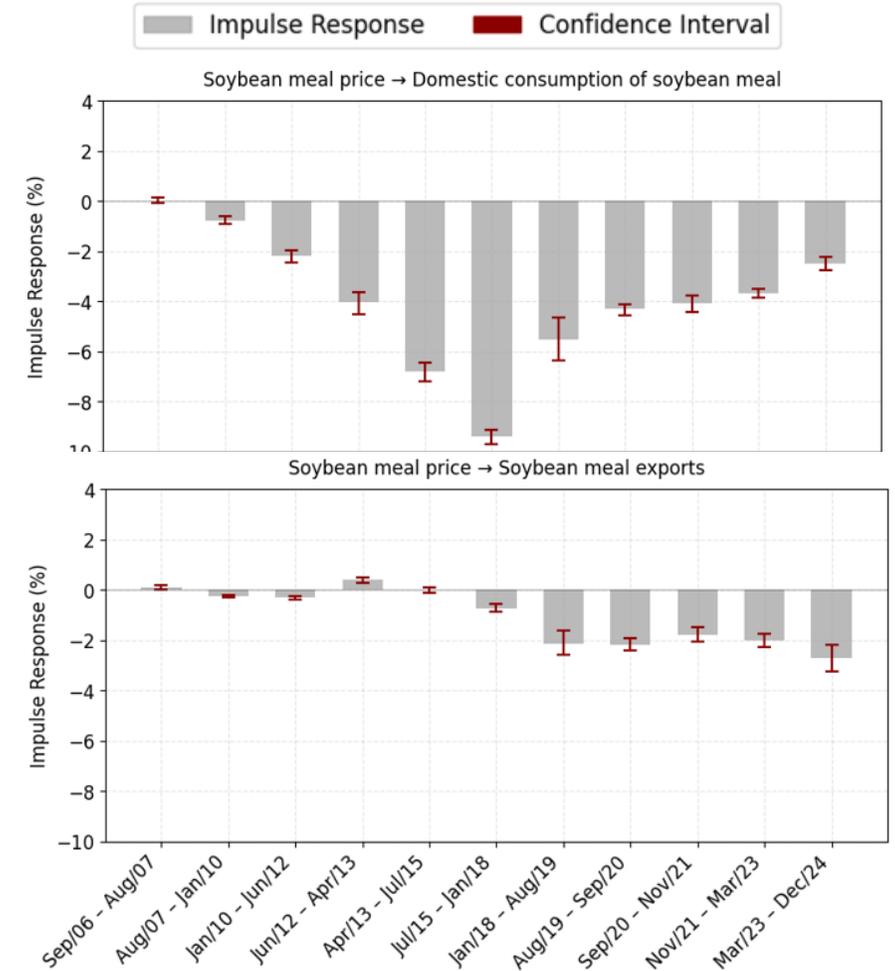
## How do meal consumption patterns respond to lower prices?

[iii] ↓ Meal price → ↑ Domestic consumption

[iv] ↓ Meal price → ↑ Meal exports

Sensitivity of domestic consumption has varied greatly over time

Overall, domestic consumption is more price-sensitive than meal exports



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